

## Report of Expert Session on “Entrepreneurship development and Career Opportunities in Sales & Marketing sector for Pharma Graduates”

Expert Session was Organized by Training Placement and Career Counseling Cell of JSPM's Rajarshi Shahu College of Pharmacy & Research, Tathawade, Pune, on **27<sup>th</sup> April 2026** for Pharmacy Students of batch 2025-26. Total 81 students of B. Pharm and M.Pharm attended program.

Considering the booming Marketing sector and interests of students in entrepreneurship. Prof. Anil Tankar, Coordinator, Training Placement and Career Counseling Cell, suggested conducting the expert session on Entrepreneurship development and marketing field. For that Mr. Sanjay Wawale, CEO, Sovereign Healthcare, Pune and Mr. Suhas Wawale, Director, Myhealth Lifesciences was contacted to conduct session on Entrepreneurship development and Career Opportunities in Sales & Marketing sector for Pharma Graduates”

Prof. Manisha Chavan, Member, Training Placement and Career Counseling Cell presented the overview of the seminar and welcomed the guests, teachers and students who were gathered for seminar. Principal Dr. K R Khandelwal felicitated the guests.

The expert session was started with presentation by Mr. Sanjay Wawale, CEO, Sovereign Healthcare, Pune. He highlighted various fields, opportunities and challenges in the Pharma marketing sector. Through his personal success journey and experiences he motivated all students. He mentored students on the key principles of entrepreneurship. Mr. Suhas Wawale, Director, Myhealth Lifesciences, Conducted Group discussion sessions of participated students on the topics of generic medicines VS branded medicines, OTC drugs VS Prescription drugs. Students really enjoyed these sessions and learned how to face GD rounds in the interviews .

Expert Session was very informative. M. Pharm & B. Pharm students attended the seminar. Prof. Manisha Chavan and Prof. Bharti Gawai coordinated with the students and look after the smooth conduct of the seminar. Program was concluded with Vote of Thanks by Prof. Manjiri Shastri.



Felicitations of Mr. Sanjay Wawale, CEO, Sovereign Healthcare, Pune.



Felicitations of Mr. Suhas Wawale, Director, Myhealth Lifesciences



Mr. Sanjay Wawale, CEO, highlighted various fields, opportunities and challenges in the Pharma marketing sector



GD sessions conducted by Mr. Suhas Wawale, Director, Myhealth Lifesciences

GD sessions conducted by Mr. Sanjay Wawale, CEO, Sovereign Healthcare, Pune.



RSCOPR Team with RACE members

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*Mam*  
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